



## **Newman joins Holliday Fenoglio Fowler as director**

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According to Holliday Fenoglio Fowler, L.P., it has hired Gary Newman as a director in the debt placement group. Newman will focus on originating debt and structured finance transactions throughout the northeastern U.S. He has more than 15 years of commercial real estate industry experience with a broad knowledge of credit and market analysis involving hotels, retail, office, multi-housing and industrial properties. Prior to joining HFF, Newman served as a director at Hypo Real Estate.

Prior to joining Hypo Real Estate, Newman helped launch Barclays Capital's commercial real estate platform. He began his career in real estate finance at Lehman Brothers. Newman received his Bachelor of Arts from Indiana University and a Juris Doctorate from Brooklyn Law School.

"We are pleased to have Newman aboard the HFF team. He brings with him a wealth of experience and deep relationships from both the borrower and lender side of the industry," said Michael Tepedino, senior managing director in the New York office of HFF.

HFF operates out of 17 offices nationwide and is a leading provider of commercial real estate and capital markets services to the U.S. commercial real estate industry. HFF offers clients a fully integrated national capital markets platform including debt placement, investment sales, advisory services, structured finance, private equity, loan sales and commercial loan servicing.

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