



## **Decade Answers: Ernest DesRochers**

February 22, 2010 - Spotlights

Ernest DesRochers is the senior vice president managing director at NorthMarq, New York, N.Y.

What was one of your corporate or career highlights of the decade?

My most memorable experience during 2000-2009 was my extensive participation in the sale of a major suburban Long Island office building in 2007. This was the largest one off transaction that I worked on in my 29-year career. The seller was a 30-year client of our firm with whom we had extensive dealings with providing commercial real estate mortgage banking expertise for him and his family since the 1970s. This \$210 million sale represented a high watermark for sales in that the asset is a "core plus" trophy office complex due to location, tenancy, management, etc., and most thought it would never be sold by its owner.

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540