



Burk joins CPEX Real Estate as associate director

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Scott Burk has joined CPEX Real Estate as an associate director for the mixed-use investment sales division and will be working alongside Stephen Safina to cover the New York market.

As a commercial real estate attorney, Burk has spent the past three and a half years representing numerous institutional lenders, private equity funds, REITs, developers, corporations, landlords, tenants and individuals across a wide array of real estate and corporate transactions. Burk's experience includes acquisitions, dispositions, financing, refinancing, workouts, leasing and subleasing. His diverse legal background and knowledge of the New York real estate market brings a strong analytical perspective to the team.

Prior to joining CPEX, Scott worked as an associate in the real estate department at the law firm Thompson Hine LLP.

In this capacity, he primarily represented tenants, subtenants and landlords leasing office and retail space as well as institutional lenders in extending and working out troubled loans. Additionally, he represented a regional utility company in various transactions and real estate issues including the acquisition of vacant land and negotiation of easement agreements. He also represented corporate and individual buyers and sellers of commercial investment properties throughout the US. A notable transaction he negotiated was the office lease for the Flemish government in the new NY Times building on 42nd Street and 8th Avenue.

Burk began his career in real estate law while working as an associate at Paul, Hastings, Janofsky and Walker LLP in 2006. At the firm, he primarily represented institutional lenders in providing mortgage and mezzanine financing for commercial real estate properties to private equity funds, REIT's and individuals. In his second year at the firm, Scott was involved in representing an Italian REIT in its acquisition of 660 Madison Avenue for \$375 million.

Burk graduated with a bachelor of arts degree in History from the University of Michigan and earned his law degree from The Fordham School of Law.