



Conklin, Foley and Najarian of Studley honored by Hartz Mountain

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Hartz Mountain Industries has named Chip Conklin, Dan Foley and Gregg Najarian of international commercial real estate services firm Studley, 2009 Office Brokers of the Year. They were three of the 11 office and industrial brokers who were presented with this award at an event hosted by Hartz back in November.

The three were recognized for representing Eisai Medical Research Inc (EMR), a subsidiary of Eisai Corp. of North America, on a 118,000 s/f lease for the entire building at 155 Tice Blvd. in Woodcliff Lake.

This lease, which was arranged by Studley in March along with a second, 41,000 s/f lease at the Mack-Cali-owned building, 300 Tice Blvd., created a headquarters campus environment for Eisai Corp. of North America, which has been located in 210,000 s/f at 100 Tice Blvd. for the past two years.

"There were many moving parts to these transactions," said Najarian, referring in part to the long-term lease at 155 Tice, which included EMR subleasing its former headquarters space in Ridgefield Park back to the landlord Hartz Mountain.

We applaud Hartz's ability to resolve the complexities of the transaction to everyone's satisfaction," added Mr. Foley.

About Studley

Studley is the only global tenant advisory firm with a pure tenant representative delivery platform. Founded in 1954, Studley pioneered this conflict-free business model. Today, with 19 offices nationwide and an international presence through its London office and AOS Studley throughout Europe, Studley provides strategic real estate consulting services to top-tier corporations, law firms, nonprofits, government agencies and institutions of higher education. Information about Studley is available at www.studley.com.

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