



## **Colliers hires Zehner as senior managing director**

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Colliers International has appointed Mark Zehner as senior managing director of its U.S. property management division. This appointment follows the recent hiring of Mike Kent as president of U.S. operations. Zehner will report directly to Kent and will be based in the metro area.

Zehner will spearhead all business development efforts on behalf of the firm's growing U.S. commercial real estate management services division. Zehner will primarily work with banks and other lenders who have amassed new properties and portfolios due to the economic downturn. He also is responsible for growing the firm's total number of assets under management within the office, industrial and retail market segments on a national basis.

"Mark Zehner is an accomplished executive within the asset management industry," Kent said. "His professional experience with institutional real estate owners and fund managers is impressive, and we have great confidence in his ability to grow our business into new market segments and geographies. Asset management skills are critical in today's marketplace, and Mark is well-suited to expand the integrated suite of real estate services offered by our firm."

"Assisting owners of commercial real estate has rarely been more significant or challenging than it is today," Zehner said. "By joining the nation's premier property and asset management firm, I am excited to assist all current and future clients as they navigate through this cycle. Having worked with Mike Kent at RREEF, it's a thrill for me to be a part of this highly strategic reunion."

With more than 20 years of experience in the real estate management and leasing industry, Zehner began his career with Voit Commercial Brokerage in Southern California specializing in office and industrial leasing. In 1998, he joined RREEF as a leasing specialist and in 2004 was appointed as director in charge of all leasing and property management operations for Southern California and Phoenix, overseeing more than 80 offices nationwide.

While working for RREEF in 2009, Zehner became Regional Head of Asset Management for several of the largest regional markets in the Western U.S. In this capacity, Zehner managed more than 40 million s/f of office and industrial assets.

Zehner is a member of the Institute of Real Estate Management (IREM), the National Association of Industrial and Office Properties (NAIOP) and the Building Owners and Managers Association (BOMA). He received a B.A. degree in Finance with a concentration on Real Estate from the California State University Fullerton in 1988.