



Meet the NRC Members - Schoenfeld

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Ileen Schoenfeld has been a real estate professional for over 24 years. In that time, Schoenfeld has sold hundreds of millions of dollars worth of property and has garnered numerous industry awards for her achievements. She has repeatedly been in the top echelon of sales professionals, both within the Brown Harris Stevens family and in the industry. She has been named Broker of the Year on multiple occasions. She currently acts as the broker specialist for a number of top cooperative buildings in Manhattan.

Her experience includes sales of cooperatives, condominiums, townhouses and commercial properties over a range of prices and in all Manhattan neighborhoods, including the Upper East Side, the Upper West Side, Chelsea, SOHO and Tribeca. Regardless of price or location, Ileen markets every property with unconditional professionalism and dedication. Her success is based upon long experience, a network of relationships that spans many industries and a vast knowledge of pricing and Board interaction.

She comes to real estate as a second career. She is a product of the New York City Public School System and a graduate of the Bronx High School of Science, City College (BS) and Hunter College (MS) and advanced certification in Remedial Reading. After a successful and rewarding career as a Reading Clinician in the New York City Public School she turned her sights to the sale of Manhattan residences.

Her interest in real Estate was nurtured early on by her father, who operated a residential hotel serving the Columbia University Community. Her husband Norman Schoenfeld is involved in Commercial finance. Ileen has two grown children: Susan, who lives in London with her family and is engaged in a real estate business there; and Bill, the founder and president of Asia Pacific Land, a prominent Real Estate Company based in Asia.

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