



## **Armand D'Alfonso 2009**

November 20, 2009 - Upstate New York

Name: Armand D'Alfonso

Title: President & CEO

Company: Nothnagle Realtors

Location: Rochester, N.Y.

Birthplace: Rochester, N.Y., June 11

Family: Wife and three children

First job outside of real estate: Retail grocery store

First job in real estate or allied field: Sales agent

What do you do now and what are you planning for the future? I am the broker/owner of Nothnagle, a full-service real estate company with 24 company-owned branches. We are expanding through franchising with two offices to open in Buffalo early 2010.

Hobbies: Golf, boating and family time

Favorite book: "How to Win Friends and Influence People"

Key to success: Execute good ideas.