



Grasso promoted to real estate partner in only seven years by Herrick, Feinstein

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What distinct qualities, or personality traits, do you feel makes you most successful in your profession?

Laurie Grasso's legal acumen and sense of the deal put her in the midst of Herrick's largest real estate transactions early on; she quickly rose through the ranks, being promoted to partner in only seven years—the fastest advancement in Herrick's 79-year history.

Grasso creates solutions. For instance, she noticed that when closing a deal, women are present but are in the minority of principals and lead lawyers in the negotiation.

Proactively, she co-founded a Herrick-sponsored leadership group for influential women in real estate (Real Women of Real Estate) to create strategic relationships and further business goals.

Grasso represents some of New York City's premier real estate development and acquisition companies. She counsels clients on acquisitions, financings, deal structuring, joint venture issues, zoning and land use matters, condominium and development issues.

Grasso also concentrates her practice in all aspects of commercial finance, including bridge, permanent, mezzanine and construction financing. Additionally, Grasso has worked on over twenty transactions involving the sale or purchase of development rights and the granting of easements rights in connection there with.

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