



David Tordjman, Norman Bobrow & Co., Inc.

December 28, 2012 - Spotlights

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What was your Most Notable Project, Deal or Transaction in 2012? I closed one of the largest restaurant deals in Manhattan this year: the "Manon" in the Meatpacking district. I represented the Maison Dellos Group that is planning to open a new four-story, 20,000 sq.ft. restaurant with a modern cuisine mix of French, American and Pan Asian at 407 West. 14th Street. It is expected to open in January or February of 2013.

What was your Greatest Professional Accomplishment? I closed a complicated deal in less than 30 days. My client, a national company, was amazed by my performance and now plans to give me all their real estate projects for 2013. I showed my client and my company that I can perform in a short period of time. That was my biggest challenge this year and my biggest accomplishment.

What are some of your resolutions for 2013? To represent bigger tenants, including international and national companies. I also want to expand my network and bring more people from the West Coast to the East Coast. I intend to push my boundaries as much as I can and hopefully close a 40,000 sq. ft. retail lease very soon.

What are your predictions for commercial real estate in 2013? For New York, I think more international companies will open stores or will expand their office space this year and the market will be stronger than 2012. We will have a lot of surprises this coming year.

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540