



Pezenik of DKJ: A business savvy real estate professional

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White-glove personal service, encyclopedic market knowledge and professionalism are merely icing on the cake when it comes to what veteran real estate expert Phyllis Pezenik can offer today's most discerning real estate client. With more than three decades of real estate experience, her background includes everything from design and construction to the marketing, management and sale of multi-million-dollar homes and commercial structures.

Years of proven business savvy have made Pezenik, a managing director of sales, a creative, self-directed and bottom-line oriented real estate pro. Among her accomplishments, she represented the exclusive sale of an \$8 million Fifth Ave. mansion. Her real estate career began in collaboration with her late husband Richard, with whom she catapulted their multi-million dollar architectural design firm to success. Besides the design and execution of interior/exterior plans for high-end commercial and residential properties, Pezenik oversaw all facets of each project, and managed the firm's overall communications, operations and staff. She also served the role as member and then chairman of the Old Westbury board of appeals for many years.

Real estate has always remained her number one interest and passion.

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