



## **Steven Gillman, SCG Retail**

December 28, 2012 - Spotlights

Contact Name : Steven Gillman

Company Name : The Shopping center Group

Email : sgillman@theshoppingcentergroup.com

Phone : 914-328-2222

Fax : 914-328-2121

Address, City, State : 711 Westchester Ave, White Plains NY

What was your greatest professional accomplishment in 2012? : Completed the merger of Northwest Atlantic Real Estate Services with The Shopping Center Group. Its tough being an independent shop in the world we live in.

What was your most notable project, deal or transaction in 2012? : Opened the first 3 Smashburger units on Long Island in 2012 with 4 other units scheduled to open in 2013.

What are your predictions for commercial real estate in 2013? : I think business will be good in 2013. The fast casual segment will continue to be "hot" along with the gyms. Hopefully the "fiscal cliff" will be put behind us in the early part of 2013 and not be a huge drag on our business.

What are your resolutions for 2013? : I'm not a big believer in resolutions but I'd like to spend a bit more time at the gym and a bit more time on vacation.

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