



## **Roger Delisle, Jr., Managing Director, Island Associates Real Estate, Inc.**

October 09, 2009 - Shopping Centers

Name: Roger Delisle Jr.

Title: Managing Director

Company: Island Associates Real Estate Inc.

Location: 444 Rte. 111, suite 1, Smithtown, NY 11787

Birthplace: Long Island, N.Y.

Family: Wife Michele and 4 children: Lance, Ciarra, Elle and Charlize

College: St. Joseph's College, BA Psychology; NYU Commercial RE

First job outside of real estate: Working as bus boy in restaurant

First job in real estate or allied field: Salesman for small commercial RE office

What Your Firm Does Now and Its Plans for the Future: Retail leasing/tenant representation/investment sales, expand our retail relationships, assist retailers in their expansion plans and grow sales force to accommodate growth.

Hobbies: Biking, running, martial arts, wines..reds: drinking them, collecting them.

Favorite Novel: This month, "The Last Lecture" by Randy Pausch.

Keys to Success: Enjoying what I do, learning from my mistakes (many), knowledge of the market, regional and national understanding of the financial markets influence on retail markets, leasing and investment sales.

Person(s) You Most Admire (outside of family): Clients, learn most from wiser, mature clients, they have the experience, they have seen it before.

If You Had To Choose a Different Profession, What Would It Be? Finance, investment banking, mergers all appeal to me, what is challenging, creating value.