



## **Becker joins Coldwell Banker Commercial NRT as a commercial leasing and sales specialist**

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According to Coldwell Banker Commercial NRT, Nina Santos Becker has joined the company as a commercial leasing and sales specialist. She will provide commercial real estate services throughout the city and Westchester County.

Becker is a certified commercial leasing and sales specialist within the Conn., New York and south Florida markets. She specializes in tenant/landlord representation, office leasing, and the retail and hospitality industries. She frequently serves as a consultant for national and international clients during negotiations, lease buy-outs, acquisitions, dispositions and strategic planning.

Becker has experience in corporate leasing, having served the industry for more than nine years. This experience has provided her with a solid understanding of corporate client needs and has enabled her to anticipate the real estate requirements of client business cycles.

She is also licensed in New York, Conn., and Florida. Currently, she is pursuing the Certified Commercial Investment Member (CCIM) designation.

Wayne LaFranco, sales manager of the office, said that Becker will be an important part of the office's growth. "White Plains and the surrounding areas are in the midst of a strong commercial renaissance. Nina's savvy commercial business experience and her ability to gracefully meet client demands will contribute to the growth of the commercial real estate industry in this area and to our company's business," said LaFranco. "I am pleased to have her on our team."

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