



Q10| G.S. Wilcox & Co. secures \$27.1 million

September 04, 2009 - Financial Digest

Q10| G.S. Wilcox & Co. has arranged financing in the amount of \$27.1 million. Q10| G.S. Wilcox & Co. represents 13 life insurance companies and several local banks.

The team of Gretchen Wilcox, president and Albert Raymond, principal, recently arranged 3 loans in the amount of \$20.6 million.

A \$10.6 million loan was secured by two Northern N.J. industrial properties totaling 306,417 s/f, has an interest rate of 6.45%, term of 10 years (one rate reset after 5 years) and a 25-year amortization. Financing was arranged through a life insurance company.

A \$7 million loan on a 179,625 square foot warehouse in Secaucus, N.J. closed with an interest rate of 6.375%, term of 10 years (one rate reset after five years) and a 25-year amortization. Financing was arranged through a local bank.

A \$3 million loan on a 26,568 s/f retail property in Wayne, N.J. closed with an interest rate of 6.45%, term of 5 years and a 25 year amortization. Financing was arranged through a local bank.

David Fryer, principal recently arranged a loan in the amount of \$6 million on an office building and two R&D/Flex properties totaling 102,741 s/f in Monterey, CA with an interest rate of 6.77%, term of 10 years and a 25 year amortization. Financing was arranged through a correspondent relationship with Advantus Capital Management.

Q10| G.S. Wilcox & Co. arranges commercial real estate mortgage loans through their competitive lending relationships and has built a servicing portfolio of over \$1.1 billion since their beginnings in 1994. G.S. Wilcox & Co. services New Jersey and parts of New York and Pennsylvania. The Company is headquartered in Morristown, New Jersey.

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