



The Dayans at Winoker rep buyer in \$1.73m sale

September 04, 2009 - Front Section

Winoker Realty Co. has represented the buyer of a 2,700 s/f office condo located within 305 Seventh Ave. The office condo sold for \$1.73 million.

The mother-son team of senior managing director Jonata Dayan and associate Adam Ben-Dayana handled the transaction for Winoker Realty. The Dayan team represented the buyer, a real estate holding company. The seller, a non-profit organization that owned the space for the last 10 years, was represented by Leith ter Meulen of LPR Realty, an affiliate of LandAir Project Resources, Inc.

The firm has arranged more than \$40 million in condo transactions over the past three years alone. As of mid-August, Winoker was exclusively representing owners of more than 45,000 s/f of commercial condo.

"Winoker Realty is seeing a lot of interest among both buyers and sellers of commercial condo and coop space these days, despite the economic climate," said senior managing director Jonata Dayan of Winoker.

"Given the volatility within the stock market, clients see more value in owning space rather than leasing it," said Dayan. "Office condos are emerging as the new 401k for the general business owner, just as owning a home has traditionally served as a retirement fund for individuals. With many years of experience in the commercial condo world, Winoker Realty Co. is uniquely equipped to service the needs of both buyers and sellers during this period of growing demand."

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540