



## **Patrick Hummel, Director of Retail Development, JF Real Estate**

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Name: Patrick Hummel

Title: Director of Retail Development

Company: JF Real Estate

Location: Syracuse, N.Y.

Birthplace and year: Mt. Kisco, N.Y., 1971

Family: Married with 3 children (ages 9, 7, 2)

College: Siena College, Albany, N.Y.

First job outside of real estate: KPMG Peat Marwick (accountant/auditor)

First job in real estate or allied field: The Pyramid Companies (leasing of enclosed shopping centers)

What do you do now and what are you planning for the future? Commercial real estate leasing, sales and restaurant franchising, retail development.

Hobbies: Golf, karate

Favorite book: "Who Moved My Cheese?"

Favorite movie: "Braveheart"

Keys to success: Persistence with professionalism and politeness

If you had to choose another vocation what would it be? Insurance

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