



## **Richard Sleasman 2009**

July 27, 2009 - Upstate New York

Name: Richard Sleasman, SIOR

Title: Executive Vice President

Company: CB Richard Ellis - Albany

Location: 114 Great Oaks Blvd., Albany, NY 12203

Birthplace: Albany

Family: Wife, Terri; 3 teenage boys

College: Siena College, Loudonville, N.Y.

First job outside of real estate: Family food business during college

First job in real estate or allied field: Sales associate with Robert Cohn Assoc.

What do you do now and what are you planning for the future? CB Richard Ellis (CBRE) is the world's leading commercial real estate services firm. The Albany office is an affiliate of CBRE. Our territory covers the greater Capital Region along the Hudson Valley corridor. CBRE-Albany has long been recognized as the leading commercial brokerage house in the Albany area. The future goal is to continue the integration of the CBRE services platform into our practice so we can enhance the breadth and depth of services to our clients.

Hobbies: Travel, birding, golf, road racing

Favorite book: "Wish You Well" by David Baldacci

Favorite movie: It's a toss up between "The World According to Garp" and "The Outlaw Josie Wales"

Person you admire most (outside of the family): Robert Cohn, our company founder, was my mentor and gave me the chance in this business when I was still wet behind the ears. His lessons were "of life" and of real estate.

Keys to success: Recognize that the trust and loyalty of a client is a privilege not a right, and always treat it that way. Another equally important belief is to know that once you sell your integrity, you can't buy it back.

If you had to choose another vocation what would it be? A newspaper editor

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