



Financial Digest Charles Cronin, CEO and President, Axiom Capital Corp./Axiom Realty Advisors

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Name: Charles (Chuck) Cronin

Title: CEO and President

Company: Axiom Capital Corp./Axiom Realty Advisors

Location: 350 Northern Blvd., Ste. 204, Albany, NY 12204

Birthplace and year: Albany, N.Y., 1955

Family: Wife, Monica; 3 children

College: Siena College, BA, Marketing Management

First job outside of finance: Salesman for AB Dick; sold printing presses

First job in finance or allied field: Former president & CEO at National Savings Bank in Albany (NSBA)

What do you do now and what are you planning for the future? We are a full-service commercial real estate firm. Axiom Capital Corp. was formed in 1993. Business was placing financing debt. Developed large client and correspondent relationships. Also, manage client properties, provide consulting services for clients nationwide.

Hobbies: Play rugby, travel, raise horses

Favorite book: "The Art of War" by Sun Tzu; "Trinity" by Leon Uris

Favorite movie: "Rudy"

Person you admire most (outside of family): Michael Jordan

Keys to success: Work hard, service your customers better than your competition, care about their needs and never quit.

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