



Meet the ICSC Members: Barry Endelson and Kelly Loughlin

July 13, 2009 - Shopping Centers

Barry Endelson is the executive vice president at Aries Deitch & Endelson, Inc. He had been an executive with Henry K. Neidich & Co. Inc. and Aries Deitch & Endelson, Inc. since 1976. Endelson has been involved in the management, development and leasing of over 30 shopping centers in the northeast, and is a graduate of Hofstra University and Suffolk University School of Law, Boston, Mass. He has pioneered the development of computerized databases, reporting, and the website for Aries Deitch and Endelson, Inc.

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Kelly Loughlin, director of marketing and research, has been a core member of the Ardent team since the company's inception in 2006. Loughlin previously spent five years at Frontier in roles that included community relations, marketing, sales coaching and training. Prior to Frontier she led marketing and public relations efforts at Long Acre Farms, increasing sales by 30% in three years. Loughlin's creative and organizational skills are vital in supporting our brokers as they service their clientele.

Ardent specializes in commercial brokerage, focusing on the office, industrial, and flexible-use markets in upstate New York with an eye on growth markets nationally. Ardent capabilities include tenant representation, landlord representation, acquisition and disposition services, project management, corporate services, and investment sales.

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