



Dickson's Farmstand takes space at Chelsea Market: 1,500 s/f lease by Bellatoni of Robert K. Futterman & Associates

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According to Jamestown Properties, Dickson's Farmstand Meats has signed a 15-year lease for 1,500 s/f of retail space at Chelsea Market, one of New York City's most iconic artisanal marketplace located at 75 Ninth Ave.

This will be one of the first retail locations for Dickson's Farmstand Meats, which sells premium products from family-owned New York farms. Previously, the butcher operated primarily as a farmer's market and Internet-based business with several pick-up locations in Manhattan and Brooklyn. The retail location will be the site of all Dickson's production, including: butchering, sausage-making, dry-aging and smoking. Dickson's Farmstand Meats will also feature a glass enclosed meat locker. Owner, Jake Dickson, is well-respected by industry peers and is known as the "Lambassador" spokesperson for the American Lamb Board, helping to promote the consumption of domestically raised Lamb.

Although the terms of the lease were undisclosed, the asking price for the space was \$77 per s/f. Karen Bellantoni of Robert K. Futterman & Associates, LLC represented the landlord and the tenant in the transaction.

Originally the National Biscuit Company factory, Chelsea Market opened in 1996 and continues to attract specialty retailers as its reputation is rooted in artisanal commerce. New shops are planned in the coming year, among them a florist, spice market, cheese monger and more.

Chelsea Market offers more than one million s/f of office space and is home to Food Network Studios, NY1, EMI Music Publishing, MLB Advanced Media, Oxygen Media, and Google. There is 200,000 s/f of retail space on the concourse and basement levels. The current roster of retail tenants, which includes some shops that were among the first Chelsea Market tenants are: Sarabeth's, Manhattan Fruit Exchange, Chelsea Wine Vault, Eleni's Bakery, Amy's Bread, The Lobster Place, Chelsea Market Baskets, and more.

Jamestown is a real estate investment and management company that acquires, manages and sells real estate throughout the United States. Founded in 1983, Jamestown has headquarters in Atlanta, Ga. and Cologne, Germany. Jamestown has acquired more than \$8 billion of real estate in the last decade. It is strategically focused on two primary markets: 24-hour cities and Sunbelt markets with strong demographic growth.

Since it opened its doors to the public in 1996, Chelsea Market has been the insider's resource for artisanal goods in Manhattan. Chelsea Market is an authentic destination for culinary connoisseurs, chefs and local residents. Serving as the bridge between two iconic Manhattan neighborhoods, Chelsea and the Meatpacking District, Chelsea Market continues its commitment to the artisanal marketplace and craft manufacturing, and to the surrounding community. Chelsea Market is located at 75 Ninth Avenue between West. 15th and West 16th streets. The Market is open Monday through

Saturday from 7:00 a.m. to 10:00 p.m., and from 8:00 a.m. to 8:00 p.m. on Sundays. Additional information is available at Chelsea Market's website at www.chelseamarket.com

About Dickson's Farmstand

Dickson's Farmstand Meats sources all of their products from local New York State farms. The company connects city dwellers to the small-scale, family-run farms up-state that feel just out of reach here in New York City. The company's goal is to introduce people to each farmer they work with by sharing the stories of their farms and growing methods -- and these methods must meet Dickson's "natural" guidelines: No hormones, antibiotics, animal based feeds or feedlots. The company currently sells exclusively through farmer's markets and their online store, which will continue after the opening of the butcher shop.

www.dicksonsfarmstand.com

About Jake Dickson

Dickson's Farmstand was founded by Jake Dickson in the 2008. After five years in direct marketing for the financial services industry, Jake decided to follow his passion for food and entrepreneurship. But having absolutely no background in agriculture or the meat industry, and with just a smattering of culinary training under his belt, Jake set out to learn, hands-on, the best practices in the industry from farm to plate. Over the course of a year, he worked on farms, in butcher shops and at a small slaughterhouse outside Albany, while refining his business concept. Jake officially launched Dickson's Farmstand Meats in May of 2008, selling his locally sourced products at farmers markets in Manhattan and Brooklyn, and through his online store. Jake is also a spokesman for the American Lamb Board, helping to promote the consumption of domestically raised lamb. Dickson's Farmstand has been featured on Food and Wine's blog, SeriousEats.Com, Urban Daddy, Grub Street (NY Magazine's food blog) and Tastingtable.com.

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