



## **Thomas Szalkowski 2009**

June 05, 2009 - Upstate New York

Name: Thomas Szalkowski, MBA

Title: Commercial Investment Specialist

Company: KW Commercial (Keller Williams Realty Capital District)

Location: Latham, N.Y.

Birthplace and year: Utica, N.Y.

Family: Married, one child

College: AAS: Engineering Science, BS: Chemistry (SUNY Albany), MBA (RPI-Lally School of Business and Technology,) USCG-Electronics.

First job in real estate or allied field: Member of Honeywell Acquisition Team - Technology Properties Assessment.

What do you do now and what are you planning for the future? Now: Commercial brokerage and consulting for KW Commercial in the Capital District. Future: As the founding member of the KW Commercial in our region, my challenge is to educate the community about our company, create brand recognition, and drive the growth of the commercial group. Since inception, we have grown to over 180 agents/brokers, split into two market centers, and moved into new, larger offices to handle the growth. My goal is to build upon the existing platform developed by KW Commercial across the U.S. and make it the company of choice in the Capital District.

Hobbies: Golf, mountain biking, hiking, skiing

Person you admire most (outside of family): Gary Keller (Co-founder of Keller Williams Realty)

If you had to choose another vocation what would it be? A business consultant to entrepreneurial technology companies (start-up thru initial growth phases).

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540