



## Jeffrey Pfeil 2009

June 05, 2009 - Upstate New York

Name: Jeffrey Pfeil

Title: President

Company: J.W. Pfeil & Company, Inc.

Location: Saratoga Springs, NY 12866

Birthplace and year: Manhattan, 1946

Family: Wife, Deane, is business partner; 2 grown sons; 2 1/2 grandchildren

College: Dutchess County Community College

First job outside of real estate: Construction

First job in real estate or allied field: Project management

What do you do now and what are you planning for the future? Development, building, brokerage, now and in the future.

Hobbies: Travel

Favorite book: "Atlas Shrugged"

Favorite movie: "Scent of a Woman"

Person you admire most (outside of family): Thomas Edison

Key to success: Hard work, smart work

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