



## **Empire State Development awards \$5 million grant to Sensis for \$44 million expansion**

May 22, 2009 - Upstate New York

According to governor David Paterson and Empire State Development (ESD), Sensis Corp., a global provider of defense and aerospace electronics, will expand its headquarters. ESD has awarded Sensis Corp. a \$5 million grant for the \$44 million project, which will retain 560 existing high-technology jobs at the current location and create an additional 300 jobs with an average salary of \$85,000.

"With strong roots in central New York, Sensis Corp. is one of Upstate's premier success stories," said Paterson. "The company has consistently outperformed, surpassing employment projections. With increasing demand in the U.S. and Europe for air traffic control systems, Sensis Corp. continues to project rapid growth. The company's expansion in East Syracuse means that we will both retain and create needed jobs. We are committed to projects targeted at revitalizing upstate New York, and Sensis Corp., is just one example."

The project will consolidate the company's central New York operations through an 180,000 s/f facilities expansion at the existing Collamer Crossings Business Park location. The project will involve a 30,000 s/f expansion to the existing building and the construction of a new 150,000 s/f building adjacent to the existing building. Collamer Crossings is a Build Now N.Y. site, and is ready to go in terms of pre-development work and infrastructure. The expansion would accommodate future growth and add 300 more employees, including engineers, computer scientists and technology support personnel. The company, which anticipates its co-location of operations and workforce into one facility, will yield significant productivity gains. In addition, the creation of a 44-acre campus-like setting at Collamer Crossings would enhance recruitment efforts.

ESD president & CEO Marisa Lago said, "Retaining and growing this company in NYS is a critical regional priority. As a global provider of defense and aerospace electronics, the company currently employs 633 people worldwide with the majority in upstate New York. By working with Sensis, we are able to promote economic growth for the region and opportunity for our residents. I applaud Sensis and its CEO Jud Gostin, who has demonstrated an unwavering commitment to central New York."

ESD upstate president Dennis Mullen said, "We are extremely grateful for Sensis Corp.'s longstanding commitment to central New York. With our country facing some of its toughest economic challenges it is especially important that we ensure that companies like Sensis continue to grow in upstate New York. This project will accommodate future growth and add 300 employees ranging from engineers, computer scientists and technology support personnel. Through investing in job creation and sound economic development projects like Sensis, we will put New York back on the road to recovery."

Sensis Corp. president and CEO Jud Gostin said, "Sensis has always been deeply committed to

central New York; the chosen home of 600 of our employees and their families. By enabling us to expand our facilities here as required to accommodate our anticipated future growth, this capital grant makes it easy for us to maintain that deep commitment. We appreciate the State's confidence in us and intend to continue to justify it."

Senator David Valesky said, "Sensis Corp. has been a great corporate citizen in central New York, and I am very pleased it is expanding its commitment to this region by expanding its operations in East Syracuse. In these difficult economic conditions, this kind of investment is critical for economic development in central New York. Most importantly, it will not only retain high paying, high-tech jobs, but add hundreds more."

Assemblywoman Joan Christensen said, "This is just the kind of business we want to help to expand in New York. Sensis has very deep roots in the Syracuse area. The company provides well-paying professional jobs that are at the leading edge of high-technology. They are a nationally recognized company and exactly the type of firm we want to promote."

Founded in 1985, Sensis serves a global client base and is an industry leader, helping to address critical issues and develop innovative, real-world solutions. The company has technology deployed in more than 25 countries across five continents.

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