

T. Weiss Realty Corp. signs 4 leases totaling 10,671 s/f on Long Island

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T. Weiss Realty Corp. continues to sign new leases despite the slowdown in the economy. The firm, one of Long Island's largest commercial landlords, signed leases totaling 10,671 s/f during March at its properties in Melville, Hauppauge and Huntington, Long Island.

"Our ability to continue to lease space during the severe economic downturn, confirms the desirability of our product and the confidence that tenants have in us as a local, hands-on, responsive landlord," said Ted Weiss, chief executive of T. Weiss Realty Corp.

In Melville, Sequel Systems Inc., a leading provider of medical practice management and electronic medical record software, leased 3,033 s/f for a new corporate headquarters at Melville's newest class A office building, Melville Corporate Center III, 324 S. Service Rd. The company, currently elsewhere in Melville, is expected to take occupancy on July 15.

Also in Melville, the Long Island Hispanic Chamber of Commerce (LIHCC), a non-profit organization whose mission is to advance and enhance the business interests of the Hispanic business communities of Nassau and Suffolk Counties, leased 2,850 s/f at the Broadhollow Corporate Center, 532 Broadhollow Road.

At 2150 Joshua's Path In Hauppauge, On Target Telemarketing, Inc. leased 2,400 s/f. Also, Wayne F. Ford, who does business as First Midwestern Securities, leased 713 s/f at the property and moved in March 1.

In Huntington, Island Advantage Realty, LLC expanded on April 1 into another 1,675 s/f of office space at 1160 E, Jericho Tpke., bringing its total in the building to 5,741 s/f.

T. Weiss director of leasing Craig Weiss negotiated all of the leases directly with the tenants.

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