

## Steven Perfit 2009

May 11, 2009 - Upstate New York

Name: Steven Perfit, CCIM, SIOR

Title: Managing Director, Principal Broker Company: Pyramid Brokerage Company

Location: Hudson Valley, N.Y. Birthplace: Brooklyn, N.Y.

Family: Married, 3 children, 2 grandchildren

College: NYU, BS, Business Administration, Finance major; Pace University, MBA Finance

First job outside of real estate: Cost accountant

First job in real estate or allied field: Real estate finance, mortgage backed securities

What do you do now and what are you planning for the future? Commercial real estate brokerage and consulting. Our plan is to grow in the Hudson Valley, add motivated salespeople and dominate the commercial real estate market in the Hudson Valley, as we do in the other markets we are in in upstate New York.

Hobbies: Exercise, weight training, running, hiking, biking, Scuba diving

Favorite book: "The World is Flat

Favorite movie: "Shawshank Redemption"

Person you admire most (outside of family): Mahatma Gandhi

Key to success: Perseverance

If you had to choose another vocation what would it be? Marine biologist

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