



Robert Friedland President, NAI Friedland Realty, Inc.

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Name: Robert Friedland

Title: President

Company: NAI Friedland Realty, Inc.

Location: 656 Central Park Ave., Yonkers, N.Y. 10526

Birthplace: New York

College: Bard College, BA in Physics; Adelphi University, MBA

First job outside of real estate: General Precision Laboratories, Pleasantville, N.Y.

First job in real estate or allied field: R.B. Miller Organization

What do you do now and what are you planning for the future? I founded NAI Friedland Realty in 1970. We are a dominant force in commercial real estate in the New York metro area. We are a member of the NAI group of companies, a nationwide network of premier real estate firms. Today, I am involved in five businesses: NAI Friedland Realty, Westrock Development, Shleppers Moving and Storage, and Kia of Old Saybrook, a dealership in Old Saybrook, Conn. I am also the owner and chairman of Sensible Car Loans, a bank that lends money to customers to finance the purchase of used cars. I am also in the process of building a desalinization plant in Israel.

Hobbies: Tennis, chess, woodworking and piano.

Key to success: Ambition and drive

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