



President's message: Realtors Convention in Las Vegas

December 22, 2007 - Front Section

We are preparing to attend the National Association of Realtors Annual Convention in Las Vegas, Nevada in mid-November. We hope that many of you will be able to attend and take advantage of the networking opportunities.

On October 1st and 2nd, NYSCAR hosted the Developing and Syndicating: Big Money Real Estate course, instructed by Chet Allen, CCIM, SEC of Encinitas, California. The course was held at the Desmond Hotel and Conference Center in Albany.

The course was very well received by over fifty practitioners who took advantage of the course.

There were attendees from across New York State, as well as Indiana, California, Maryland, South Carolina, New Jersey, Connecticut and Massachusetts.

This will be your last opportunity to sign up for the Triple Play Conference in Atlantic City, New Jersey, December 4-6, 2007. The conference is sponsored by the New York, New Jersey and Pennsylvania Associations of Realtors.

There will be several programs offered during the conference, including commercial courses.

Commercial courses include the following: "Creative Equity marketing and Exchanging of Commercial Investment Real Estate," instructed by Bob Gliniecki, CCIM, SEC and James Wilson, CCIM, SEC (December 4, 8:30 a.m. - 5 p.m.); "Double Your Income by Working with Investment Property Buyers," instructed by Tom Lundstedt, CCIM (December 5, 8:30 a.m. - 12 noon); "Commercial-Investment Property Marketing Session" facilitated by Bob Gliniecki, CCIM, SEC (December 5, 9 a.m. - 4 p.m.) ; "Exchanging Made Easy," instructed by Tom Lundstedt, CCIM (December 6, 8:30 a.m. - 12 noon); "Legal Issues Facing Commercial Brokers," instructed by Marcie Roggow, DREI, ABR, CCIM (December 6, 8:30 a.m. - 12 noon) and "Double Your Income by Working with Investment Property Sellers," instructed by Tom Lundstedt, CCIM (December 5, 2 p.m. - 5:30 p.m.). Several of the programs carry continuing education credit. For full details, please visit www.realtorstripleplay.com for registration information.

The NYSCAR Board of Governors will have their next Board meeting in mid-January in Fayetteville

David Dworkin is the 2007 president of NYSCAR, Albany, N.Y.

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540