

## TICA among sponsors for 38th Annual Crocker Symposium May 5th in L.A.

April 14, 2009 - Financial Digest

John Chiang, California state controller and David Sears, managing director of J.P. Morgan Asset Management - Global Real Assets (JPMAM-GRA), will serve as keynote speakers for the Benjamin S. Crocker Symposium on Real Estate Law & Business 2009. The Symposium will be held May 5 at the LEED-certified Los Angeles Convention Center, adjacent to the new L.A. LIVE entertainment complex, and will provide unparalleled education and networking opportunities for real estate attorneys and business professionals in the Southern California real estate industry.

As state controller and CFO of California, the world's 8th largest economy, Chiang oversees more than \$100 billion in annual receipts and disbursements of public funds, as well as provides financial guidance to local governments, schools and special districts. His keynote will discuss the challenges facing California's economy and how investments in a sustainable environment present significant opportunities.

Sears has more than 20 years of real estate experience and currently serves as the head of real estate asset management for the West Coast Region of JPMAM-GRA. Responsible for all aspects of asset management, Sears oversees a portfolio of more than \$10 billion in West Coast real estate including 14 million s/f of office space, 14 million s/f of industrial space, and 15,000 residential units. His discussion will shed light on issues such as the current financial market illiquidity, the direct and indirect ramifications of illiquidity, and potential drivers that may return us to equilibrium.

"The inclusion of Mr. Chiang and Mr. Sears as keynote speakers brings a great financial dynamic to the symposium," said Donald Nanney, chair of the Real Property Section, Los Angeles County Bar Association, and partner at Gilchrist & Rutter.

This marks the first year the Crocker Symposium will be held at the Los Angeles Convention Center, which is LEED-certified to fit the continuously growing demand for sustainable green development. It is also part of the new 5.6 million s/f L.A. Live entertainment destination where the best in sports, leisure and state of the art real estate developments come together in one place.

The Crocker Symposium 2009 is presented by the Real Property Section of the Los Angeles County Bar Association and the Richard S. Ziman Center for Real Estate at UCLA, and is being produced by Pivotal Events. For more information on this event, please visit www.crockersymposium.com.

symposium schedule

7:30 a.m. - 8:30 a.m.

Registration and Continental Breakfast

8:30 a.m. - 8:45 a.m.

**Opening Remarks** 

D. Eric Remensperger, symposium chair and partner, Proskauer Rose LLP;

Donald Nanney, Real Property Section of the Los Angeles County Bar Association chair and

partner, Gilchrist & Rutter Professional Corp.; and

Tim Kawahara, Richard S. Ziman Center for Real Estate Executive Director

8:45 a.m. - 9:30 a.m.

Morning Plenary Session

Timothy Leiweke, President and CEO, AEG

9:45 a.m. - 10:40 a.m.

**Breakout Session 1** 

Catching the Wave: Buying and Selling Distressed Debt

Sourcing New Opportunities from Calif. Infrastructure Projects

Successful Real Estate Loan Workouts: The Basic Blueprint

10:40 a.m. - 11:10 a.m.

**Break** 

11:10 a.m. - 12:05 p.m.

**Breakout Session 2** 

Advanced Workouts: Surviving Tranche Warfare

**Dealing with Leases in Distress** 

Innovative Methods for Improving NOI and Asset Value in Challenging Times

12:15 p.m. - 1:00 p.m.

**Lunch Plenary Session** 

John Chiang, Controller, State of California

David Sears, Managing Director, J.P. Morgan Asset Management - Global Real Assets

1:00 p.m. - 1:50 p.m.

Lunch

1:50 p.m. - 2:45 p.m.

**Breakout Session 3** 

Density and Development: Making Every Square Foot Count

Tax and Accounting Bear Traps for the Unwary

The U.S. Financial Regulatory System Overhaul and Its Impact on Real Estate

3:00 p.m. - 3:55 p.m.

**Breakout Session 4** 

Rescuing Midstrea.m. Development Projects from Disaster

Senate Bill 375: Will This New Global Climate Legislation Cool Down or Heat Up Future Development?

The Great De-Leveraging: Accessing Capital in the New Real Estate Lending Paradigm

4:10 p.m. - 4:45 p.m.

Closing Plenary Session

Stuart Gabriel, Arden Realty Chair and Professor of Finance, UCLA

5:00 p.m. - 6:30 p.m.

Cocktail Reception Hosted at Lucky Strike Lanes & Lounge, L.A. LIVE

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