



Thomas Graf, Vice President/Producer - NorthMarq Capital

April 14, 2009 - Financial Digest

Name: Thomas Graf

Title: Vice President/ Producer and President of The National Realty Club

Company: NorthMarq Capital

Location: 1 Penn Plaza, Suite 1421, New York, NY, 10119

Place of Birth: Brookline, N.Y.

College: St Johns University, Queens, N.Y.

First job outside of finance: Never

First job in finance or allied field: Mortgage servicing company, Long Island, N.Y.

What do you do now and what are you planning for the future? Specialize in multifamily and commercial mortgage lending with emphasis on life insurance companies who we represent exclusively as a balance sheet lender.

Hobbies: Physical fitness, travel

Favorite book: "Grapes of Wrath" by John Steinbeck

Favorite movie: "The Good The Bad and The Ugly" Clint Eastwood

Keys to Success: Routine discipline, work habits and treating people right

Person You Most Admire (outside of family): Ronald Reagan

If you had to choose another vocation what would it be? Fireman