



Meet the NAIOP Upstate New Members

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Alan Roides is a partner and chief marketing officer for WebTitle Agency. He also manages their statewide and regional vendor networks. He is entering his 20th year in the title industry, gaining experience at Tigor Title, Monroe Title and Accu-Data. He then established Alternative Title Services before starting Frontier Abstract with a former Partner, selling his interest in 2003. He joined WebTitle Agency in 2004. WebTitle is a supporter of MCBA and GRAWA, sponsoring various CLE programs and events. Roberta Jordans is manager of economic development assistance at Harris Beach's Public finance & economic development practice group. She is certified by the National Development Council as an economic development finance professional. She has 25 years of experience in economic development, commercial banking, finance, and commercial real estate. Prior to joining Harris Beach, she served as deputy director/IDA officer at the Ontario County Office of Economic Development and Industrial Development Agency.

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