



Alan Hastings 2009

March 20, 2009 - Upstate New York

Name: Alan Hastings

Title: Owner

Company: Hastings Cohn Real Estate

Location: Buffalo, N.Y.

Birthplace and year: Providence, R.I., 1956

Family: Wife, Angela; son, Cole; daughter, Olivia

College: State University of College at Buffalo

First job outside of real estate: Supermarket stock boy

First job in real estate or allied field: Commercial real estate sales

What do you do now and what are you planning for the future? Investment property, retail, office, industrial and land sales and leasing. Plan on advertising and promoting more.

Hobbies: Golf, jogging, guitar

Favorite book: "The Art of the Deal"

Favorite movie: "Goodfellas"

Person you admire most (outside of family): Tiger Woods

Key to success: Creativity

If you had to choose another vocation what would it be? Market research director.

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