



William Hesse 2009

February 06, 2009 - Shopping Centers

Name: William Hesse

Company: Aries Deitch and Endelson

Location: 110 South Central St., Hartsdale, NY

Birthplace and year: New York, NY, this millennium

Family: Wife, Jennifer; son, Scott; daughter, Stacy Reilly

College: Clark University, Honors Economics

First job outside of real estate: Chase Bank, Trust Administrator

First job in real estate or allied field: Robert Martin Company, leasing director.

What do you do now and what are you planning for the future? Shopping center leasing, management, sales, tenant representation. Now and forever.

Hobbies: Golf, travel, N.Y. Jets

Favorite book: "Full Catastrophe Living" by Jon Kabot-Zinn

Favorite movie: "Casablanca"

Key to success: Never give up or give in. The deal is not done until you are 30 feet underground.

If you had to choose another vocation what would it be? Writer, lyricist, poet.

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