

## Harvey Kolin President NYS Commercial Association of Realtors

January 27, 2009 - Long Island

Name: Harvey Kolin Title: Senior Associate

Company: Coldwell Banker Commercial NRT Location: 136 West Main St., Babylon, NY 11702 Birthplace and year: Brooklyn, N.Y., April 16, 1947

Family: Married to Maddy, 5 married children and 9 grandchildren

College: Arkansas College, University of Arkansas

First job outside of real estate: Building 24-unit garden apartment complex in Patchogue in 1970,

operating it as a rental until 1984.

First job in real estate or allied field: Winkler Real Estate

What do you do now and what are you planning for the future? Commercial real estate focusing on tenant representation and working with sellers.

Hobbies: Sailboat racing, skiing and reading Favorite book: "Atlas Shrugged" by Ayn Rand

Favorite movie: Too many to mention

Keys to success: Positive attitude, say no to unrealistic clients. Work hard for what you believe in. If you had to choose another vocation what would it be? Sailboat captain working in the British Virgin Islands

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