



Nicholas Malagisi 2009

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Name: Nicholas Malagisi

Title: Managing Director/National Director

Company: Sperry Van Ness Commercial Realty/Sperry Van Ness International, Inc.

Location: 6622 Main St., Ste. 7, Williamsville, NY 14221 (Buffalo)

Birthplace: Syracuse, N.Y.

Family: Wife and two children

College: Syracuse University, Martin J. Whitman School of Management

First job in real estate or allied field: I was hired by self-storage industry leader, Public Storage, where I was responsible for site acquisition and development of new properties in the Northeast. I also began acquiring existing self-storage facilities on behalf of Storage Equities, Public Storage's publicly traded Real Estate Investment Trust (REIT).

What do you do now and what are you planning for the future? Today, our firm is a full-service, commercial real estate investment brokerage firm specializing in the areas of retail, multifamily, office and industrial, self-storage, property management and sale-leaseback. We plan to open a Rochester office where we will offer the same services.

Hobbies: Reading, traveling, spending time with my family

Person you admire most (outside of family): My mentor, Daniel Driscoll

If you had to choose another vocation what would it be? Commercial real estate

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