



Thomas Grzebinski II 2009

January 27, 2009 - Upstate New York

Name: Thomas F. Grzebinski II

Title: Vice President

Company: The Rose Hill Group of WNY Ltd.

Location: Upstate New York

Birthplace and year: North Tonawanda / 1975

Family: Tracy, wife; Alissa, stepdaughter; we are expecting an addition to our family with Tracy being pregnant - anticipated arrival is February.

College: BS in Marketing/Management from Canisius College; MBA in Finance from Canisius College

First job outside of real estate: Floor plan credit analyst, Marine Midland

First job in real estate or allied field: Business Banking Credit Analyst, M&T Bank

What do you do now and what are you planning for the future? My current job is commercial real estate broker. We arrange commercial mortgage financing for projects in excess of \$1 million. I don't envision any change in the future.

Hobbies: Any activity that allows me to spend time with family and friends. Volunteering within the community. Just recently started running.

Favorite book: "Private Parts" by Howard Stern and "Wolf on Wall Street" by Jordan Belfort.

Favorite movie: "Coming To America" and "Back to the Future"

Keys to success: Be honest, work smart, return phone calls, keep promises, and be honest (extra emphasis).

Person you most emulate (outside of family): Jack Welch

If you were forced to choose another vocation what would it be? Community leader or Event coordinator/Fund raiser for a not-for-profit.

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