



William Ruiz Loan Originator

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Name: William Ruiz

Title: Loan Originator

Company: Potomac Realty Capital

Location: Needham, Mass.

Birthplace and year: San Juan, Puerto Rica, 1963

Family: Wife and 2 children

College: Franklin & Marshall College

Fist job in real estate or allied field: Construction lender, First American, Banico Pwy.

What do you do now and what are you planning for the future? I am originating commercial real estate loans and I expect to continue for some time.

Hobbies: Golf, skiing

Favorite book: "The Fountainhead"

Favorite movie: Too many to list

Keys to success: Showing up and persistence

If you had to choose another vocation what would it be? Teaching

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