



Rob Beck Loan Originator

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Name: Rob Beck

Title: Loan Originator

Company: Potomac Realty Capital

Location: Connecticut

Birthplace and year: Kokomo, Ind., 1966

Family: Older sister

College: Indiana University, Bloomington, Ind.

First job outside of real estate: Washing dishes at a restaurant in the student union in college

First job in real estate or allied field: Appraisal at Arthur Anderson in San Francisco, Calif.

What do you do now and what are you planning for the future? Today: debt origination in a changing market. Future: expansion of Potomac's platform into Connecticut, New York and New Jersey markets.

Hobbies: Running, snowboarding, Indiana University basketball

Favorite book: "The Grapes of Wrath," John Steinbeck

Favorite movie: "The Godfather"

Person you admire most (outside of family): John F. Kennedy

Key to success: Find what you are passionate about. Passion leads to vision, vision leads to goals.

If I'm serious about accomplishing those goals, they need to be written down.

If you had to choose another vocation what would it be? Basketball coach

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