



2025 Ones To Watch - Industry Leaders: Alex Lipsky, Lipsky Construction

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Alex Lipsky
President
Lipsky Construction

Recent goal and impact:

When my brother and I took over the firm four years ago, repeat customers and referral based clients only made up 10% of our annual revenue. Under the leadership of the 3rd-generation of Lipsky Construction, we are proud to announce in 2024 100% of our work came from repeat clients

and referral based projects! We have the unique opportunity today to choose who we want to work with and align ourselves with projects that fit Lipsky Construction's core values. This is only the beginning!

Sharing knowledge and expertise:

Stop what you are doing and connect with me on LinkedIn!! Sharing knowledge elevates the entire industry! Today, I actively contribute by speaking at industry organizations like AIA Long Island, AGCNY, the STA NY, the Nonprofit Resource Hub, and HIA-LI. I serve on multiple boards as their construction expert, including HIA-LI, LIBI and the Boy Scouts, offering insights as an expert in capital projects. Our firm also publishes a weekly blog and LinkedIn articles, ensuring our clients stay informed on best practices. By educating others, we empower future leaders.

Best advice for new leaders:

Celebrate all the team wins, regardless of size, and make sure your employees feel valued!!

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