

Transwestern Development appoints Sauter vice president of development

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Daniel Sauter

New York, NY Transwestern Development Company (TDC) has expanded its National Logistics Group with the addition of Daniel Sauter as vice president of development. Sauter will fuel TDC's growth by sourcing and executing industrial development projects throughout the Northeastern United States.

"Dan's deep expertise in real estate acquisitions, development, and market strategy, combined with his extensive brokerage network, will be instrumental in our ability to capture market share and deliver long-term value to our partners and stakeholders," said Brian Banaszynski, regional partner – TDC Northeast.

Before joining TDC, Sauter served as senior associate at Radix Capital, where he led sourcing efforts across multiple investment strategies and co-managed all pre-development activities in New York, New Jersey and Pennsylvania. Sourcing over three million s/f of off-market deals, Sauter has a proven track record in identifying high-potential industrial and value-add investment opportunities.

"TDC offers a unique combination of a talented, proactive team and a platform rich in resources, support, and market intelligence—elements that empower meaningful results," said Sauter. "I look forward to partnering with my colleagues to build on the firm's success by executing accretive industrial projects in the Northeast."

TDC's National Logistics Group specializes in developing speculative and build-to-suit industrial projects in key distribution hubs across the U.S., focusing on intermodal logistics, e-commerce, port strategy, sustainability, and municipal incentives. During the last eight years, the group has completed or commenced over \$3.3 billion of logistics development projects totaling more than 36 million s/f, including 5.5 million s/f in the Northeast.

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