



## **RM Friedland hires market leaders Ashforth and Barnum**

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Thomas Ashforth

Nathaniel Barnum

Harrison, NY RM Friedland, a market-leading commercial real estate brokerage firm, has added Thomas Ashforth and Nathaniel Barnum, bringing expertise and leadership to the firm's expansion into the Southern Connecticut Commercial Real Estate market. This hiring marks RM Friedland's continued expansion into Fairfield County by hiring two market specialists who are deeply rooted in Fairfield County's business network.

Ashforth and Barnum both join RM Friedland as co-managing directors of Connecticut and will help

spearhead the firm's further growth into the market.

With more than 30 years in commercial real estate, Ashforth has a proven track record in business development, investment underwriting, recruiting, and brokerage management. Prior to joining RM Friedland, he held senior roles at Lincoln Property Company, Transwestern, The Ashforth Company, and Hines, where he specialized in the sales and leasing of Class A properties in Connecticut.

Barnum has over three decades of commercial real estate experience, Barnum has completed more than 750 transactions, representing over \$500 million in value, with a focus on office and retail leasing and sales in Fairfield County. His experience includes both tenant and owner representation, allowing him to provide clients with comprehensive market insights and strategic solutions. Barnum previously held senior roles at Lincoln Property Company and New England Land Company and is based in Greenwich.

Together, Ashforth and Barnum bring unparalleled market knowledge and strategic insight to RM Friedland. Their expertise will enhance RM Friedland's ability to serve clients in the office and mid-sized investment sale sector, expanding the firm's frontline market expertise in Fairfield County and enabling RM Friedland to continue to deliver high-quality service across Southern Connecticut.

"It's an honor for Tom and me to join RM Friedland, a brokerage with a highly respected reputation in the tri-state region. We're excited to contribute to the firm's continued growth and to open new doors for clients in the Connecticut Real Estate market," said Barnum.

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