



Networking in commercial real estate: Opportunities for CRE professionals through BOMA NY - Patrick Dolan

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BOMA New York is the commercial real estate industry's premier source for education, networking and advocacy on the local, state and national level. As the industry has evolved, BOMA New York has provided pivotal networking opportunities for building and maintaining strong relationships in the commercial real estate industry, including hosting annual events, forming committees, and creating programs.

Networking is a vital component of professional success. It provides opportunities for growth, learning, and collaboration. Whether you are three years or thirty years into your career, networking will always play an important part in connecting with your employer and industry colleagues. The professional connections built throughout one's career serve as an asset, as you never know who you might meet next or where your next connection will bring you.

Every year, BOMA New York hosts events featuring industry leaders and experts who discuss trends, challenges, and innovations, ensuring that New York's commercial real estate professionals stay well-informed. Examples of these engaging events include building tours, where members can explore notable properties across New York City, our annual Leadership Breakfast and Energy Action Day program.

We are always seeking new ways to assist our members in their professional development through lasting industry connections. In March, Women's History Month, we will hold our first women's networking event. Our newly revitalized Mentorship Program features enhanced face-to-face communication among program participants to ensure that they leave the program with career-long relationships.

In addition, BOMA New York hosts sports tournaments that blend networking with fun and friendly competition. The popular bowling and golf tournaments provide a lively atmosphere for connecting with peers and building industry relationships. These events not only enhance professional connections but also create a strong sense of community among commercial real estate professionals. It's a great opportunity to break away from the usual routine and play as a team with fellow CRE industry peers.

Apart from events, BOMA New York has highly active committees covering a variety of topics. These committees provide a platform to network, meet, and collaborate with other NYC commercial real estate professionals. By joining a committee, CRE professionals regularly engage with their

peers and make a real difference together in enhancing our voice, advocacy efforts and programmatic offerings.

The committees also provide access to exclusive resources, research, and insights that can enhance CRE knowledge. It represents a great opportunity to develop and build skills relevant to your career, such as leadership, teamwork, and project management. The BOMA New York committees include Code and Regulations, Energy and Sustainability, Preparedness, Business and Market Strategy, Membership, Professional Development, and Pinnacles Awards.

A career isn't solely about advancing in a single job or company; it's about expanding your professional horizons. Connecting with others and gaining insights into your industry are vital career strategies for CRE professionals. BOMA New York is proud to offer distinctive programs that facilitate networking through events and committees designed to support the growth of our members.

Patrick Dolan, RPA, is chairman of BOMA New York.

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