



November 2024 NYSCAR president's message - by Robert Strell

November 12, 2024 - Upstate New York



Edward Smith Jr.

Joe Jacobi

Dan Davies

The New York State Commercial Association of Realtors held their 2024 annual meeting on September 30th at the Turning Stone Resort and Casino in Verona.

The following officers were elected for 2025: President, Robert Strell (WNY); first vice president, Mercedes Brien (RAC); second vice president, Carolyn Vinci; and treasurer Andrew Mangini (Greater Capital). The following governors were elected for a three-year term: Christine Dickson, (NYC/LI); Michael Johnson (WNY); John Kelley (Greater Capital); and Mark Rohlin (RAC). Congratulations to all!

Education committee member Jessica Richer reported on behalf of education chair Ed Gallacher, CCIM, that NYSCAR has run 47 hours of continuing education credit so far this year! 360 participants took advantage of the offerings which covered commercial topics as well as the six mandatory topics required by New York state. All Zoom courses are free of charge for NYSCAR members.

Past president Edward Smith Jr. taught “Buy the Numbers-Investing in Real Estate” on October 30th. On November 7th, he also taught “Commercial Real Estate Ethics” via Zoom. The course fulfills 2.5 hours of business ethics and one hour of agency which are both needed for renewing your New York state real estate license. The ethics course also fulfills the National Association of Realtors requirement for the current cycle which ends on December 31st.

The education committee is working on the 2025 schedule, so please watch your email for further details.

Shown (right) is Dan Davies of Davies-Davies & Associates with his Lake George rescue dive team members.

We hope you have seen the NYSCAR ads which are running in business journals across the state. The communications committee is doing a great job in promoting NYSCAR. Hats off to chair Jim Kelly, CCIM and vice chair Mark Rohlin along with members Chris McCarthy and Debra Kremblas for their tireless efforts in keeping NYSCAR in the forefront of the industry and the general public. Funding was approved to continue their efforts in 2025!

Technology chair Andrew Mangini reported that progress continues on the new NYSCAR website which we are all looking forward to.

RPAC chair Mike Johnson (WNY) reported that NYSCAR has raised \$12,230 for the Realtors Political Action Committee (RPAC)! Thanks to all members who have contributed!

Congratulations goes out to Joe Jacobi, president WNY NYSCAR chapter. Joe will lead a delegation to participate in a meeting with the city of Buffalo Strategic Planning Commission.

The primary focus of the meeting will be to address and find solutions for the current commercial real estate challenges facing the city.

Congratulations to Realtor Dan Davies, a broker-owner with Davies-Davies & Associates LLC of Queensbury, for being named the NYSCAR’s Realtor of the Year and honorable mention for the National Association of Realtors prestigious Good Neighbor Award!

This recognition is a testament to Dan’s dedication, and the significant contributions he has made

not only as a volunteer leader on the Southern Adirondack and Greater Capital boards, the Global Multiple Listing Service, New York State Association of Realtors and National Association of Realtors, but also as a volunteer firefighter, EMS technician, the Lake George rescue dive team, and a variety of environmental and chamber of commerce related organizations.

Dan is truly deserving of both of these honors! Please join us in congratulating him on his outstanding work in the community and as a Realtor in the beautiful Lake George area.

Robert Strell is president of NYSCAR, Albany, N.Y.

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