



Weiss joins Gantry as director of New York office

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Andy Weiss

Manhattan, NY Gantry welcomes Andy Weiss as the newest addition to its production team, where he assumes the role of director. Weiss will be responsible for loan origination with Gantry's more than 100 correspondent and affiliated lenders, working nationally from the firm's New York production office.

"We are thrilled to add Andy to our production team and increase our growing presence on the East Coast," said principal Tony Kaufmann. "Andy's commitment to quality performance and client relationship management aligns with Gantry's core values and mission to provide the strongest capital markets execution in the industry. We have full confidence his diligence and professional integrity will serve our clients exceptionally well as he builds his book of business and thrives into a promising career with Gantry."

Weiss joins Gantry with over a decade of real estate and transaction experience. Most recently, Weiss was a founding member and top producer at Dansker Capital Group, a boutique firm spun out from Marcus & Millichap in New York City, specializing in arranging debt financing for real estate investors nationally. During his tenure with Dansker, Weiss secured \$200 million in capital from banks, credit unions and private lenders for his clients across the country. Prior to his time at Dansker Capital Group, Weiss was Senior Associate at PwC in their Financial Markets division where he managed multiple deal teams for the diligence of over \$75 billion of RMBS transactions.

A graduate of Northeastern University, Weiss holds a Master of Science degree in Accounting. Additionally, he earned a Bachelor of Science degree in Accounting and Finance from the same institution. He is a CFA Charterholder and a licensed CPA in the state of NY. Weiss is co-chairman of the New York Real Estate Political Group for the American Israel Public Affairs Committee (AIPAC) and is a past National Council Member. He is Chairman and Creator of the Jewish Business Network (JBN) for Real Estate within the Chabad Young Professionals organization and active in the New York real estate community .

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