



Gamer joins Marc Belsky Ltd as managing director

October 29, 2024 - Front Section



Ilya Gamer

Manhattan, NY Marc Belsky Ltd, an intermediary firm specializing in raising joint venture and preferred equity for middle market real estate transactions nationwide, has appointed Ilya Gamer as managing director. Gamer will play a pivotal role in expanding the firm's client base across multifamily housing and other asset classes nationwide.

Gamer brings experience in real estate investment banking and private equity, having originated and closed over \$550 million in equity for more than \$6 billion in real estate transactions during his tenure as managing director and the top producer at CrowdStreet. His transactions spanned a diverse range of asset types, including multifamily, retail, office, lodging, and logistics across 17 states. Gamer was instrumental in establishing CrowdStreet's New York City & Tristate Capital Markets office, positioning the platform as a major player in one of the most competitive real estate markets in the country.

Gamer's experience includes originating and leading transactions with industry leaders such as Fisher Brothers, Property Markets Group, Extell Development, JDS Development, iStar, and Savanna, further solidifying his reputation as a trusted partner in structuring and executing high-profile real estate deals.

In recent years, Marc Belsky Ltd has not only built a robust JV equity practice, raising over \$1.5 billion in equity, but has also firmly established itself as a dominant force in the preferred equity space. The firm has placed over \$650 million of preferred equity in more than 60 deals, representing over \$6 billion in real estate transactions sourced from its 340 active preferred equity relationships. The addition of Gamer to the team is expected to further expand both its JV and preferred equity practices.

"We are thrilled to welcome Ilya to our team," said Marc Belsky, founder of Marc Belsky Ltd, Real Estate Equity Brokers. "His extensive industry knowledge, proven track record, and strong relationships with top real estate players will be crucial as we continue to expand our presence in the middle market space and explore new opportunities in multifamily housing and beyond. Ilya's expertise perfectly aligns with our mission to provide unmatched service and results for our clients, ensuring they secure the JV or preferred equity needed for their deals."

At Marc Belsky Ltd, Gamer will focus on growing the firm's client base, targeting transactions with equity checks ranging from \$10 million to \$50 million. Led by Marc Belsky with over 25 years of experience and more than \$35 billion in transaction volume, the firm has established itself as a leader in the middle market real estate private equity space. The firm has a proven track record of capital introductions that have resulted in investments from \$5 million to over \$50 million, and has recently assisted clients in purchasing and developing more than \$7.5 billion in multifamily and commercial real estate properties across the U.S.

"I'm excited to join Marc Belsky Ltd and contribute to the firm's continued success," said Gamer. "Marc and his team have built a strong reputation in the industry, and I look forward to leveraging my experience to help our clients access the capital they need to grow their portfolios and achieve their investment goals."

