



Wolfe launches consulting and advisory firm Wolfe Realty Services

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Michael Wolfe

Greenvale, NY Real estate entrepreneur and seasoned advisor Michael Wolfe has launched Wolfe Realty Services, his latest venture dedicated to providing expert advisory services to the real estate industry. With over three decades of experience as a property management executive, Wolfe's new firm provides comprehensive advisory and management solutions tailored to the needs of boards, owners, and industry professionals.

"As the president of an industry leading, privately-owned property management company for over 35 years, I recognized a void in available resources for certain sectors," said Wolfe. "There have not been many fully integrated resources available for self-managed buildings, service providers, and professionals who could benefit from elevating operational efficiencies."

Wolfe Realty Services delivers advisory services to self-managed co-op and condominium boards, and industry-related businesses. Comprising an experienced team of experts, the firm provides tailored recommendations on a wide range of issues, including best practices, compliance, corporate governance, budgeting, financial management, insurance coverage, contract negotiations, software and related platforms, and staff management and training.

As personal advisors, Wolfe Realty Services prioritizes educating board members, owners, business leaders, and industry professionals on their fiduciary duties, ensuring informed decisions are made that protect the interests of shareholders, unit owners, residents, employees, and clients. The firm's services extend to facilitating board, annual, and special meetings, resolving disputes, addressing shareholder/unit owner/resident violations, compliance, infrastructure, capital improvements, restoration, and assisting with the collection of maintenance, common charges, and rent.

For vendors, professionals, and management companies, Wolfe Realty Service has curated programs that optimize operations and drive growth through more efficient procedures, leveraging technology, and streamlining processes. Included in its vendor services platform are in-depth analyses of financial management and budgeting, maintenance, staffing, and client relations.

"Our mission is to be an unparalleled resource for maintaining profitable, fully operational buildings, and successful business models. We implement a holistic approach, drawing on our deep knowledge of project management, leasing, finance, taxes, labor and employment, corporate matters, and insurance coverage," said Wolfe.