



Newmark hires Duffy as executive managing director to co-head its capital markets strategic advisory group

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Matt Duffy

Manhattan, NY Newmark hired Matt Duffy as executive managing director to co-head its capital markets strategic advisory group alongside Andrew Warin, cementing the specialty practice group's leadership. Duffy and Warin will focus on strategic advisory and liquidity solutions, expanding client service and further enhancing Newmark's advisory services across asset types, including residential, industrial, retail, office and alternative asset classes. Duffy, a leader in real estate investment banking, brings two decades of experience arranging programmatic joint ventures, project and fund-level capital raises and entity-level transactions across various equity structures.

"Newmark is dedicated to providing the highest caliber and most holistic capital markets advisory services to our clients globally. The addition of industry veterans like Matt to our team further strengthens our ability to meet evolving market demands and consistently deliver exceptional results," said Newmark's president of capital markets Chad Lavender. "We're thrilled to collaborate with Matt, whose unique blend of investment banking, capital raising and advisory experience will greatly enhance our service offerings and drive continued success for our clients."

Duffy has had a heightened focus on multifamily and alternative real estate asset classes across various industries, including self-storage, manufactured housing, student housing, single-family rental and build-to-rent. Formerly helping to lead the U.S. housing platform & structured transactions group at Eastdil Secured, Duffy has led sales, joint ventures, equity raises and capitalizations ranging from approximately \$50 million to \$4 billion on behalf of large public and private entities across the U.S. Based out of New York, Duffy will report to Newmark chief executive officer Barry Gosin, and work closely with U.S. senior capital markets executives including Jonathan Firestone, Jordan Roeschlaub, Doug Harmon, Adam Spies, Kevin Shannon and Rob Griffin.

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