



2024 Women in CRE: Cynthia Mitchell, Seyfarth Shaw LLP

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Cynthia Mitchell
Partner & Co-chair NY R.E. dept.
Seyfarth Shaw LLP

Why should this nominee be recognized in our Women in Commercial Real Estate Spotlight?

"Cindy consistently displays exceptional leadership and influence in the real estate industry. As the New York office co-chair of one of the nation's largest real estate law practices, Cindy has demonstrated unparalleled expertise and vision. She also co-chairs Seyfarth's Healthcare RE Finance practice. She is regularly entrusted as lead real estate counsel on the nation's largest RE transactions and has developed a niche representing clients in acquisition, disposition, financing, and leasing of long-term care facilities. She is a "go-to" attorney for borrowers refinancing through HUD. Cindy's contributions help shape the RE industry and pave the way for future women leaders."
- Tom Mariam, Director of Public Relations at Seyfarth Shaw LLP.

What recent project, transaction, or accomplishment are you most proud of?

In August we successfully closed the \$130 million acquisition and bond financing of a behavioral health hospital in Nevada. I was lead real estate counsel, and a key member on the team representing the non-profit buyer, which included a two-step deed transfer, issuance of \$89.4 million in senior bonds, \$56.5 million in subordinate bonds, and a revolving line of credit of up to \$10 million. This deal carried indescribable complexities: a multifaceted structure, market driven hurdles, and normal deal issues. It was a great opportunity to broaden my legal knowledge and expertise of the non-profit and public finance markets.

What are the most important factors young women should consider when choosing a firm to build their career with?

Choosing a firm is a personal choice. I advise young women to identify what's most important for them and find a firm that shares those values. A successful career is built on staying true to yourself. For me, it's a place I call home, where people work hard, value family and each other. The firm must have exceptional expertise in your chosen field (real estate for me) and in other areas that are key to my clients, diversity in leadership, and a collaborative team-minded environment. It's a place where people say "hello" in the hallway, and, overall, enjoy one another.

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