



## 2024 Women in CRE: Khyati Shah, Vocon

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Khyati Shah  
Senior Associate & Practice Leader  
Vocon

Why should this nominee be recognized in our Women in Commercial Real Estate Spotlight?

“Khyati Shah has demonstrated her expertise and commitment through her nearly two decades of award-winning work and leadership. As a Practice Leader, Khyati excels in building repositioning, tenant amenities, pre-lease and leasing strategy, consistently delivering innovative spaces for landlords and developers. She is known for translating complex ideas into dynamic environments while staying on time and within budget. Khyati’s leadership fosters a collaborative approach, inspiring her team to listen to clients and deliver exceptional results. Her dedication to excellence and client satisfaction sets her apart as a leader in commercial real estate.” - Karley Bessez, Marketing Director at Vocon.

What recent project, transaction, or accomplishment are you most proud of?

A remarkable project transforming an amenity space in an iconic NYC building. Capitalizing on the building’s impressive ceiling heights, we created a unique basketball court that seamlessly converts into a town hall with the pull-out bleachers. This space also features golf simulators and a sophisticated bar/lounge area. The design pays homage to the building’s history with a replica of its iconic ceiling, a striking 12’ x 18’ mosaic of the structure, and vibrant NYC-themed graffiti on the basketball court. We partnered with our landlord clients to design/implement business-ready suites and amenities, showcasing our dedication to enhancing their properties.

What are the most important factors young women should consider when choosing a firm to build their career with?

Look for a firm whose culture aligns with your personal values and work style. A supportive, collaborative and inclusive culture can impact job satisfaction and career growth. Working for a firm whose goals align with your values can be more motivating. Look for a firm with strong, supportive leadership and management. Evaluate the firm’s commitment to career development. Does the firm offer mentorship programs, professional development opportunities, & training? Consider the firm’s policies on work-life balance, competitiveness of salary and benefits packages. Look for evidence of gender diversity in leadership roles and active diversity initiatives.