



## **2024 Women in CRE: Sarah Cudmore, Ciminelli Real Estate Corporation**

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Sarah Cudmore  
Senior Business Development Manager  
Ciminelli Real Estate Corporation

Why should this nominee be recognized in our Women in Commercial Real Estate Spotlight?

“Sarah Cudmore is dedicated to success through hard work and dedication. She recently onboarded multiple property management clients in the healthcare industry totaling 175 locations in NY and PA. She also spearheaded formation of a corporate Employee Resource Group to increase opportunities for mentorship of women in the company, serves multiple community organizations, and participates in professional development programming. Sarah has served on the board of our local Building Owners & Managers Association (BOMA) and volunteered on NAIOP committees, and is active in CREW (Commercial Real Estate Women) which provides women with mentorship and networking opportunities across multiple regions.” - Andy Schwartz, Vice President of Marketing and Public Relations at Ciminelli Real Estate Corporation.

Who inspires you most? What qualities do they possess that inspire you?

I'm most inspired by my mom. She's incredibly hard working and selfless. Her team is always celebrated first and she owns their losses. She also makes a point to never ask someone to do something she wouldn't take on herself.

What recent project, transaction, or accomplishment are you most proud of?

I recently onboarded multiple property management clients in the healthcare industry totaling 175 locations in NY and PA. In addition I am currently spearheading a corporate Employee Resource Group to increase opportunities for mentorship of women in the company, serve multiple community organizations, and participate in Leadership Buffalo professional development programming.

What are the most important factors young women should consider when choosing a firm to build their career with?

It's important that corporate values align with your own personal and professional goals while providing a nurturing environment for growth including community involvement, training, and flexibility. Ideally, a firm will be passionate about representing and serving the community.

Which professional organization(s) would you recommend to women just starting out in your industry:

I serve on the board of our local Building Owners & Managers Association (BOMA) and have volunteered on several NAIOP committees, and both are excellent local networking and educational opportunities. I'm also active in CREW (Commercial Real Estate Women) which provides mentorship and networking opportunities across multiple regions, and in addition to those professional organizations find great value in supporting local non-profits that align with your personal passions.