



## **Glodt joins Eastern Union as senior loan consultant**

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Jarrod Glodt

Manhattan, NY Eastern Union has hired banking veteran Jarrod Glodt as a senior loan consultant.

Glodt, who previously served as a vice president and senior relationship officer with UMB Bank, brings more than 10 years of experience as a banker engaged in commercial lending, ground-up construction, and investment real estate development. He has also managed transactions involving owner-occupied real estate – and has expertise in both SBA 7A and 504 lending, including both merger and acquisition deals.

Glodt has also executed transactions in support of tenant improvements, working capital and lines of credit, equipment lines of credit, and equipment finance.

“Jarrod Glodt’s background in construction and real estate development gives him a highly valuable understanding of the complexities of the commercial lending process,” said Abe Bergman, president and CEO of Eastern Union. “His on-point banking world experience will sharpen Eastern Union’s ability to evaluate transactions from the lender’s perspective.”

“Over the years, I have had the opportunity to build a wide network of relationships across the commercial real estate world,” said Glodt. “Now, as a member of the Eastern Union team, I will have the opportunity to apply these relationships on a broader level and offer a full spectrum of services to my clients.”

Prior to working with UMB Bank, Jarrod Glodt served as a business development officer with Wells Fargo and as a business banking officer with U.S. Bank.

Glodt will report to senior managing director Marc Tropp. Tropp oversees the firm’s Mid-Atlantic region office in Bethesda, MD together with senior managing director David Merkin.

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